

*J. Wells
@ Matrix*

*Is there a
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this?
Steve*

January 13, 1995

NATIONAL GEOGRAPHIC MAGAZINE
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Attention: Maria Bural, Illustrations Division
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**NATIONAL
GEOGRAPHIC
INTERACTIVE**

2 September 1997

Mr. Jonathan Wells
Ms. Barbara Sadick
Matrix International
46 East 21st St., 3rd Floor
New York, NY 10010

*Patsy -
Barbara & Jon are my agents
in N.Y. - they own Matrix*

Dear Barbara and Jon,

I'm certainly glad that we had the chance to talk one more time. I feel that we made real progress after months spent trying to understand each other.

For my part, I simply did not realize how important to you was removal of the blanket release provision of the license. And perhaps I had not made clear how important to us was licensing all the Matrix images that appeared in the magazine. Perhaps we both understand these things much more clearly following our conversation last Tuesday.

I'm happy to report that I can offer to remove the blanket release provision from your license. (See attached.) We will be licensing only those images expressly referenced on the license document. However, in order to do so, I must ask for your increased cooperation identifying Matrix images that appeared in *National Geographic* magazine. National Geographic Society spends huge sums of money in an effort to create complete records of our business transactions, but like any other publisher, printer, or stock agency, we have gaps in our data. The information you provided me from the Bosnia and buffalo stories was correct. Following our conversation, I found the papers related to those images in our files; but, for whatever reason, that data was not in the report from our data base from which I am working.

Please review the enclosed, revised license for our CD-ROM archive. I've listed all the Matrix images that have run in *National Geographic* magazine of which I am aware. I've done this even though most of them were licensed to us with no restrictive language as to electronic use. Still, in an effort to preserve our working relationship and to reach agreement on this project, I've included everything.

Invoice

No. 008834

Matrix International Inc.

03/20/96

46 East 21st Street 2nd Floor

NATIONAL GEOGRAPHIC MAGAZINE
17th & M Streets, N.W.
Washington DC 20037

New York, NY 10011

Attention: Maria Bunai
Asst. Illustrations Editor

Telephone 212 477-9500

Fax 212 477-2245

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New York, NY 10010

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202-828-5690

Telephone 212 477-9500

Photographer

Subject

Color

B/W

FAX 212 477-2845

Louis Psihoyos

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17th & M Streets, N.W.
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Attention: Maria Bunai
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