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SECURITIES AND EXCHANGE COMMISSION Washington, D C. 20549

Form 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For Quarter Ended October 1, 1983. Commission File Number 2-83372*.

ACTIVISION, INC.

(Exact name of registrant as specified in its charter)

California (State or other jurisdiction of incorporation or organization)

2350 Bayshore Frontage Road Mountain View, California (Address of principal executive offices) 94-2606438 (1.R.S. Employer Identification No.)

This filing consists of 12 pages.

10113pp

94043 (Zip Code)

Registrant's telephone number, including area code: (415) 960-0410.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X = No

The number of shares of the registrant's Common Stock outstanding as of October 1, 1983 was 32,745,500.

*Refers to registration statement on form S-1. Registrant has not yet filed under the Securicies Exchange Act of 1934 and, accordingly, does not currently have a 1934 Act filing number.

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INTRODUCTORY NOTE

Registrant conducted an initial public offering of its common stock on June 9, 1983. Accordingly, this Form 10-Q is the second report filed by Registrant pursuant to the reporting requirements of the Securities Exchange Act of 1934.



ACTIVISION, INC.

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Same or the Second Constants

ACTIVISION, INC. AND SUBSIDIARIES CONSOLIDÂTED DALANCE SHEET (In thousands except share information) ASCUTS

Hay Bap

October 1, 1983 March 31, 1983 (Unaudited) Current assets: Cash and temporary cash investments \$ 18.036 S 2,403 Accounts receivable, less allowances for doubtful accounts and sales returns of \$4.380 at October 1 and \$5,016 at March 31 .. 22,974 13.335 Inventories 24,572 21,186 Prepaid and refundable income taxes 3,484 6,280 Other current assets 1,735 1,027 Total current assets 63,958 51,074 Fixed assets 8,089 5,204 Other assets 216 181 \$ 72,263 56,459 LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities: Accounts payable \$ 5.119 9,265 S 5,878 Accrued liabilities 4,199

0	1,493
9,318	22,636
305	239
550	550
10,173	23,425
	305 550

Shareholders' equity:

arenoration equity.		
Preferred stock, no par value: Authorized: 10,000,000 shares		
Issued and outstanding: None		
Common stock, no par value:		
Authorized: 100,000,000 shares		
Issued and outstanding: 32,745,500		
at October 1 and 29,695,800 at March 31	33.310	362
Retained earnings	28,780	32,672
	20,103	2
Total shareholders' equity	62,090	33,034
	\$ 72,263	\$ 56,459
	and the second se	

The accompanying notes are an integral part of these financial statements.

ACTIVISION, INC. A.D SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (In thousands except per share data)

Say BAD

(Unaudited)

	Three Mon	ths Ended	Six Months Ended					
	Oct. 1, 1983	Oct. 2, 1982	Oct. 1, 1983	Oct. 2, 1982				
Net sales	\$ 13,247	\$ 32,147	\$ 39,452	\$ 62,703				
Costs and expenses:								
Cost of sales Sales and marketing	6,259	9,074	12,627	18,669				
expenses General and administrative	9,927	11,599	24,645	21,460				
expenses	5,622	2,956	10,466	5,741				
Operating income (loss). Interest income, net		8,518	(8,286) 796	16,833				
Income (loss) before provision (credit) for income taxes	(7,929)	8,624	(7,450)	17,141				
Provision (credit) for income taxes	(3,810)	4,219	(3,598)	8,385				
Net income (loss)	\$ (4.119)	\$ 4,405	\$ (3,892)	\$ 8,756				
Net income (loss) per common and common equivalent share	\$ (.13)	\$.15	\$ (.12)	\$.29				
Number of common and common equivalent shares used in computing net income (loss)								
per share	32,746	29,935	31,913	30,019				

The accompanying notes are an integral part of these financial statements.

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CONSOLIDATED STATEMENTS OF CHANGES IN FINANCIAL POSITION

(In Thousands)

(Unaudited)

	Six Months Ended						
	Oct. 1, 1983	Oct. 2, 1982					
Resources provided:							
From operations:	 						
Net income (loss) Add charges to income not requiring a current outlay of working capital:	\$ (3,892)	\$ 8,756					
Depreciation and amortization	995	254					
Deferred income taxes	66	. 39					
Resources provided (used) by							
operations	(2,831)	9,049					
Issuance of common stock	32,948	6					
Total resources provided		9,055					
Resources applied:							
Acquisition of fixed and other assets	3,880	1,436					
Other	35	178					
Total resources applied	3,915	1,614					
Increase in working capital	\$ 26,202	\$ 7,441					
Increase (decrease) in working capital by compor	nents:						
Cash and temporary cash investments	\$ 15,633	\$ (1,266)					
Accounts receivable	(9,639)	456					
Inventories	3,386	8,084					
Prepaid and deferred income taxes	2,796	2,846					
Other current assets	708	742					
Accounts payable	4,146	(4,532)					
Accrued liabilities	1,679	(453)					
Income taxes payable	7,493	4,594					
Short-term debt	0	(3,030)					
Increase in working capital	\$ 26,202	\$ 7,441					

The accompanying notes are an integral part of these financial statements.

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ACTIVISION, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Oct. 1, 1983 and Oct. 2, 1982 - Unaudtied) (In Thousands)

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1. In the opinion of management, the consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to present fairly the financial position as of Oct. 1, 1983 and March 31, 1983, the results of operations for the six months and for the three months ended Oct. 1, 1983 and Oct. 2, 1982, and changes in financial position for the six months ended Oct. 1, 1983, and Oct. 2, 1982. These statements should be read in conjunction with the March 31, 1983 Financial Statements and Notes thereto included in the Company's Prospectus filed in its Registration Statement 2-83372.

The results of operations for the six months and for the three months ended Oct. 1, 1983 are not necessarily indicative of the results to be expected for the full year.

2. Inventories comprise the following.

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			t. 1, 1963	March 31, 198			
	Purchased parts and components Finished goods	\$	15,049 9,523	\$	15,722 5,464		
		\$	24,572	\$	21,186		
3.	Fixed assets are stated at cost and comprise the following:						
	Machinery and equipment Office furniture and equipment Leasehold improvements	\$	1,621 7,475 931	\$	1,191 4,432 524		
			10,027		6,147		
	Less accumulated depreciation and amortization		(1,938)	_	(943)		
		\$	8,089	s	5,204		

 Legal Proceedings - A civil class action complaint was filed against the Company (refer to Part II. OTHER INFORMATION).

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations

Sales of the Company's products during the second quarter of fiscal year 1984 decreased 59% as compared to the second quarter of fiscal year 1983. Sales during the first half of fiscal year 1984 decreased 37% as compared to the first half of fiscal year 1983. Throughout the first half of fiscal 1983, the Company experienced rapid growth in its distribution pipeline and benefitted from strong growth in retail sales to consumers. During the first half of fiscal 1984, the Company's sales reflected a seasonal summer slowdown in retail sales. Sales in the second quarter of fiscal 1984 were impacted by the rapidly changing landscape of the home computer and video game hardware and software businesses this year and resulted in very cautious ordering by distributors and retailers, affecting all participants in the business. In addition, in the second quarter, a large flow of discontinued product from several manufacturers was released to the market at reduced retail prices, depressing the purchases of regular-priced new product.

The gross profit margin decreased from 73% of sales during the first half of fiscal 1983 to 68% of sales during the first half of fiscal 1984. The gross profit margin decreased from 73% of sales during the second quarter of fiscal 1983 to 53% of sales during the second quarter of fiscal 1984. The decrease resulted from sales of older, obsolete merchandise at significantly reduced prices, although still above manufactured costs, during the most recent quarter. Profit margins on the sales of new and active product did not change materially.

Sales, marketing and general and administrative expenses in total were slightly higher in the second quarter of fiscal 1984 than in the second quarter of fiscal 1983. These expenses increased significantly as a percentage of sales during the most recent quarter compared to the same quarter last year due to the lower sales levels. Management anticipates that these expenses will continue to vary significantly as a percentage of sales from quarter to quarter due to the seasonal nature of the Company's business.

Liquidity and Capital Resources

At October 1, 1983, the Company's working capital and stockholders' equity were substantially higher than March 31, 1983, as a result of the public sale of the Company's Common Stock on June 9, 1983. Accounts receivable decreased over 40% from March 31 reflecting the reduced level of sales. Inventory increased 16% from March 31 as a result of the introduction of several new titles. Inventory increased 3% from July 2, as a result of new titles introduced in the second quarter, offset somewhat by the sales of obsolete product at reduced prices. Management anticipates that inventory levels will not change appreciably over the next quarter as inventory of older titles continues to be sold-off at reduced prices.

Accounts payable and accrued liabilities decreased nearly 40% from March 31, due to lower business activity. An income tax receivable of \$3.3 million existed at October 1, 1983, compared to an income tax payable of \$7.5 million at March 31, due to the net operating loss experienced for the first half of fiscal 1984 as well as the final payment made relating to fiscal 1983 earnings.

PART II. OTHER INFORMATION

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Item 1. Legal Proceedings

Item 6. Exhibits and Reports on Form 8-K.

(a) The following exhibit is furnished with this report:

901/2000

Statement re: computation of per share earnings.

(b) Registrant did not file any reports on Form 8-K during its fiscal quarter ended Oct. 1, 1983.



Item 1.

Legal Proceedings

A civil class action complaint was filed against the Company in the United States District Court (N.D.Cal., Action No. C83 4639 WHO) on or about October 3, 1983, by S.T. Blumenfeld, on behalf of himself and all others who acquired the Company's common stock from June 9, 1983 through September 16, 1983, inclusive. The complaint names as co-defendants certain officers and directors, certain other shareholders who sold shares in the public offering and the underwriters in the Company's initial public offering. The complaint, alleging violations of the federal securities laws and including pendant claims under California state statutory and common law, is based upon purported misstatements and omissions in the Company's registration statement and Prospective issued in connection with the Company's initial public offering.

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Plaintiff's demand for relief includes an award of damages according to proof, with interest; that the stock purchases of the class members be rescinded; and that plaintiff recover his costs, attorneys' fees and experts' fees incurred in the action.

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ACTIVISION, INC.

COMPUTATION OF NET INCOME (LOSS) PER SHARE (Dollar amounts in thousands except per share data)

	Three Mor	ths Ended	Six Months Ended					
	Oct. 1, 1983	Oct. 2, 1982	Oct. 1, 1983	Oct. 2, 1982				
Weighted average shares outstanding for the period	32,744,758	29,775,834	31,590,401	29,864,900				
Net effect of stock options based on the treasury stock method	- 0-	159,312	-0-	154,380				
Average common and common equivalent shares out- standing	32, 744, 758	29,935,146	31,590,401	30,019,280				
Net income (loss)	<u>\$ (4,119</u>)	\$ 8,756	<u>\$ (3,892</u>)	\$ 8,756				
Net income (loss) per share	<u>\$ (.13</u>)	\$.15	<u>\$ (.12</u>)	\$.29				

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

> ACTIVISION, INC. Registrant

Date: 11/10/53

James H./Levy

*, Gillis

Harvey,

President, Chief Executive Officer, and Chairman of the Board (Principal Executive Officer)

120/12020

11/14/2: Date: _

11:1.3 Date:

Edward Roffman Controller (Principal Accounting Officer)

Vice President, Finance and Chief Financial Officer (Principal Financial Officer)



Quick Reference Chart to Contents of SEC Filings

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REPORT CONTENTS	10-K	19-K	10-0	8.4		6-K	Proxy Siz!ement	Prospectus	F-10	8-A	Act -S-		Listing		
Auditor	1.2.0	201	1.0.0	U-K	1.0.0	0-K	I u m	٩	1	8-B	TYPE	AHS	1	N-1R	N-1
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Company Information	Sec. 1							P	-	-	F	1	kind	L	
J Nature of Business	A	A				F	1				—	P111-15	COP 10	-	-
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C Organization and Change	F	F		A	1	F	Contra M	A		F	A		-		-
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Depreciation & Other Schedules	A	A				F	secon lin	Â	Â		Â	A	-	A	
Diution Factors	A	A		F		F		Â	Â		Â	A	-		-
Directors, Officers, Insiders	1							~	•		-				
C identification	F	A				F	A	A	A	-	-	F			
D Background	Ster	A				F	F	A			A	P	-		
C Holdings		A	-	-		-	A	A	A		A	and the			
		A			-		A	A	Â	-	Â	-			
Earnings Per Share	A	A	A	the state		F	-	-	A		-	A		A	
F-nancial Information	1 - 1			-				-						-	-
C Annual Audited	A	A	- 1		1		1	- 1	A	- 1	-	A	1	A	
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D Interim Unaudited			A	aller and		F	and sty	F		-	F				
Foreign Operations	A	-	-	4.000			-	A	A	-	A	215 25	F		
Labor Contracts			-	-	-		1	-	F	-	F	in Cath			
Legal Agreements	F	3		1					F	-	F	-	1	-	
Laçal Counsel								A		-	A		-1.12		
Loan Agreements	F		F	-1	-		1053	1	F		F			13	
Plants and Properties	A	F	-	1	-		the bearing	F	A	-	F			No. A Mid	-
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D Management		1												A .	
Product-Line Breakcut	A			i				A		1	A				
Securities Structure	A	A						A	A		A				
Subsidiaries	A	A	1	1				A	A		A	114	Sign C		
Underwriting			1	-				A	A		A				
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TENDER OFFER/ACQUISITION REPORTS	13D	13 G	14D-1	14D-9	13E-3	13E-
Namy of Issuer (Subject Company)	A	A	A	A	A	A
Filing Person (or Company)	A	A	A.	A	A	A
Amount of Shares Owned	.4	À				
Percent of Class Outstanding	A	A				
Financial Statements of Bidders			F		F	F
Purpose of Tender Offer			A	A	A	A
Source and Amount of Funds	A		A		A	
Identity and Background Information			A	A	A	
Persons Retained Employed or to be Compensated			A	A	A	A
Exhibits	F		F	F	F	F

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